

NightStar[®] - Texas

Attention: Interested Potential Dealer
Subject: Wholesale Pricing - NightStar[™] Emergency Flashlights

Dear madam or sir;

Thank you for expressing interest in becoming a member of the NightStar[®] Magnetic Force Emergency Light's distribution family.

Nightstar[®]-Texas is the licensed and contracted representative of the factory / manufacturer / patent holder assignee & patent holder. The following pages are the required documents that must be filled out, signed, and returned to us to initiate our review and decision making process. Additionally, please initial and date the bottom left corner of each page and return an "original signature copy" of each and every page.

Please note that these documents must be approved and signed by a person authorized to do so and to sign contracts for your company or organization. The following documents (which are Pages 2 through 5 of this document) are an integral part of this letter and are hereby incorporated by reference.

- Section I. Wholesale Purchasing Policy ("WPP")
- Section II. Wholesale Price List (Valid Through June 2002)
- Section III. Customer Information Form ("CIF")
- Section IV. Seller's Standard Terms and Conditions of Sale
- Section IV. Buyer's Acknowledged, Acceptance And Agreement.

The following terms shall be used in the above listed documents and shall have the following definitions:

Seller – NightStar[®] - Texas Buyer – _____.

The following P/N will be used for ordering:

<u>NATIONAL STOCK NUMBER:</u>	<u>DESCRIPTION:</u>
6230-01494-0286	Flashlight, NightStar [™] , Stealth Black Body, White LED.
6230-01494-0585	Flashlight, NightStar [™] , Marine Yellow Body, White LED.
6230-01494-0603	Flashlight, NightStar [™] , Hi-Tech Clear Body, White LED.

To accelerate the review and possible approval of this application, you may fax a copy of it to us at AIT, Inc. at 303-857-8079. Please note that you are still required to send a true copy with the originals of the approved officer's or employee's signature.

We appreciate your interest and will anticipate a pleasant and successful relationship.

Respectfully,



Robert C. "Bob" Ballew